

# RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD  
Region Operations Mgr

150 Lawrence Bell Drive  
Suite #108  
Williamsville, NY 14221  
(716) 634-9232  
Fax (716) 634-3145

March 20, 1998

RJR Account #441643

B. Mattice / FAX: (518) 581-1309

STEWARTS

SALEM TEAR TAPE PROMOTION #800438: APRIL (#804)

Dear Bruce:

SALEM .30¢ Tear Tape product has been ordered, as well as 273 SKUs of 40-Pack Displays (Item #541964 @ 1/SKU) to pack and ship the above promotion to your participating retail accounts as identified on the attached Customer List. Displays should be maintained by retailer for future Salem .30¢ Tear Tape promotional shipments (see enclosed Retailer Letter). This product is being shipped @ .30¢ off-invoice.

Display Detail / Item #541964

SKU CUBE:	0.5020
SKU WT (w/o Product):	1.1350 lbs
Retail Sales Offers per Sku:	40 units
Billing per Sku:	4 Full Price Cartons

*Refused Product  
1/3 Displays*

RJR will reimburse you \$14.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to \$532.00 (38 (12M) case(s) @ \$14.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

PARTNERS 'BONUS' REPORTING DESCRIPTION

'SAL 98 .30/1 PK'

As always, thanks for your assistance in the marketing of our products.

Sincerely,

*Judy*

J. Campbell

Promotional Coordinator / 1610

/jc

cc: D. Keeney

Enc. Retailer Letter

Retail Customer List

**Note to RJR Manager:**

**Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.**

SAL20AP.DOC

51854 9273

APRIL DELIVERY  
SALEM TEAR TAPE  
STEWARTS

PO # \_\_\_\_\_

<u>UPC Code</u>	<u>SALEM BRAND STYLE</u>	<u>#/ (6M) Cases @ .30¢ Off</u>
12300-24194	Full Flavor	<u>19</u>
12300-24195	Full Flavor 100	<u>19</u>
12300-24196	Light	<u>19</u>
12300-24197	Light 100	<u>19</u>

Product / Premium Arrival: April 6, 1998  
Ship Date to Retail: Week of: April 13, 1998

EFT \$ Amount: \$22,475.48

**April Drive Period 804 / Promotion #800438**

**PROMOTION DESCRIPTION: EACH DISPLAY CONTAINS 40 .30¢ OFF PER PACK OFFERS (4 CARTONS). PACK AND SHIP ONE (1) DISPLAY, ALONG WITH ANY ADDITIONAL PRODUCT REQUIRED, AS INDICATED ON THE ATTACHED CUSTOMER LIST.**

**RETAILER NEEDS TO MAINTAIN SALEM 40-PACK DISPLAY FOR FUTURE DRIVE PERIODS  
(INCLUDE A COPY OF THE ENCLOSED 'RETAILER LETTER'  
IN EACH DISPLAY SHIPPED TO RETAIL)**

APRIL DELIVERY

51854 9274



*To All RJR Retail Partners*

## ***RETAILER LETTER***

**SALEM .30¢ OFF / PACK**

**\$3.00 OFF / CARTON**

- THE 40-PACK DISPLAY BEING SHIPPED TO YOU FROM YOUR WHOLESALER FOR SALEM PROMOTED PRODUCT IS TO BE MAINTAINED FOR USE WITH FUTURE SALEM PROMOTIONS THROUGHOUT 1998.
- YOUR WHOLESALER WILL SHIP .30¢ OFF / PACK AND \$3.00 OFF / CARTON PROMOTED PRODUCT WHICH IS TO BE PLACED INTO THE 40-PACK DISPLAY.

AS ALWAYS, THANK YOU FOR YOUR ASSISTANCE IN THE MARKETING OF OUR PRODUCTS.

IF YOU HAVE ANY QUESTIONS REGARDING THIS SHIPMENT PLEASE CONTACT YOUR RJR REPRESENTATIVE.

ROU #1610

51854 9275

WHOLESALER : 441643 STEWART'S MARKETING CORP. <DIRECT>  
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
133005	133030	583530	STEWARTS 322	26 E MAIN ST	WASHINGTON	NY	10992	2	2	2	2	8	0548-0000	
133005	133030	685601	STEWARTS 323	RR 3 BOX 1A	GOSHEN	NY	10924	2	2	2	2	8	0548-0100	
162201	162323	040838	STEWARTS 256	2504 ROUTE 9N	AU SABLE FO	NY	12912	2	2	2	2	8	0546-0000	
162201	162323	066601	STEWARTS 252	COR PARK & HIGH S	TUPPER LAKE	NY	12986	2	2	2	2	8	0548-0000	
162201	162323	085091	STEWARTS 242	19 BLOOMINGDALE A	SARANAC LAK	NY	12983	2	2	2	2	8	0548-0000	
162201	162323	089633	STEWARTS 227	315 MAIN ST	LAKE PLACID	NY	12946	2	2	2	2	8	0548-0000	
162201	162238	171483	STEWARTS 113	1226 WASHINGTON S	WATERTOWN	NY	13601	2	2	2	2	8	0548-0000	
162201	162239	172561	STEWARTS 422	637 STATE ST	OGDENSBURG	NY	13669	2	2	2	2	8	0548-0000	
162201	162239	172564	STEWARTS 423	242 E MAIN ST	GOUVERNEUR	NY	13642	2	2	2	2	8	0548-0000	
162201	162239	291444	STEWARTS 441	23858 ROUTE 126	WATERTOWN	NY	13601	2	2	2	2	8	0548-0000	
162201	162239	291448	STEWARTS 442	8722 NOBLE ST	EVANS MILLS	NY	13637	2	2	2	2	8	0548-0000	
162201	162323	318110	STEWARTS 207	122 COOK ST	DANNEMORA	NY	12929	2	2	2	2	8	0548-0000	
162201	162239	545752	STEWARTS 429	COR RT 11 & N MAI	PHILADELPHI	NY	13673	2	2	2	2	8	0548-0000	
162201	162323	570578	STEWARTS 303	ROUTE 73	KEENE	NY	12942	2	2	2	2	8	0548-0000	
162201	162239	632695	STEWARTS 435	703 FORD ST	OGDENSBURG	NY	13669	2	2	2	2	8	0548-0000	
162201	162238	688503	STEWARTS 369	26253 US ROUTE 11	WATERTOWN	NY	13601	2	2	2	2	8	0548-0000	
162201	162239	742294	STEWARTS 238	79 MARKET STREET	POTSDAM	NY	13676	2	2	2	2	8	0548-0000	
162201	162239	747078	STEWARTS 119	115 E MAIN ST	CANTON	NY	13617	2	2	2	2	8	0548-0000	
162201	162323	747079	STEWARTS 137	51 EAST MAIN STRE	CHATEAUGAY	NY	12920	2	2	2	2	8	0548-0000	
162201	162239	762466	STEWARTS 430	200 N MAIN ST	MASSENA	NY	13662	2	2	2	2	8	0548-0100	
162201	162239	762820	STEWARTS 433	229 N MASSEY ST	WATERTOWN	NY	13601	2	2	2	2	8	0548-0000	
162201	162323	767795	STEWARTS 353	ROUTE 28N	LONG LAKE	NY	12847	2	2	2	2	8	0548-0100	
162201	162323	767800	STEWARTS 331	119 MAIN ST	MALONE	NY	12953	2	2	2	2	8	0548-0000	
162201	162239	775541	STEWARTS 339	MAIN ST ROUTE 3	HARRISVILLE	NY	13648	2	2	2	2	8	0548-0000	
162202	162236	022666	STEWARTS 431	3 HARDEN BLVD	CAMDEN	NY	13316	2	2	2	2	8	0548-0100	
162202	162239	051611	STEWARTS 437	32720 STATE ROUTE	GREAT BEND	NY	13643	2	2	2	2	8	0548-0000	
162202	162239	171469	STEWARTS 428	28715 STATE ROUTE	BLACK RIVER	NY	13612	2	2	2	2	8	0548-0000	
162202	162235	353406	STEWARTS 443	COR STATE & STOWE	LOWVILLE	NY	13367	2	2	2	2	8	0548-0000	
162202	162239	568912	STEWARTS 438	13 N BROAD ST	W CARTRHAGE	NY	13619	2	2	2	2	8	0548-0000	
162202	162235	747089	STEWARTS 372	RR 1 BOX 53F	LYONS FALLS	NY	13368	2	2	2	2	8	0548-0000	
162202	162239	776477	STEWARTS 344	101 BROWN BLVD	BROWNVILLE	NY	13615	2	2	2	2	8	0548-0000	
162202	162235	959386	STEWARTS 439	MAIN ST	COPENHAGEN	NY	13626	2	2	2	2	8	0548-0000	
162206	162233	088553	STEWARTS 241	108 CHESTNUT ST	COOPERSTOWN	NY	13326	2	2	2	2	8	0548-0100	
162206	162235	171921	STEWARTS 427	200 E MAIN ST	FRANKFORT	NY	13340	2	2	2	2	8	0548-0100	
162206	162235	172188	STEWARTS 419	TURIN RD	ROME	NY	13440	2	2	2	2	8	0548-0000	
162206	162234	610718	STEWARTS 343	N MAIN & BRIDGE S	MIDDLEVILLE	NY	13406	2	2	2	2	8	0548-0000	
162206	162235	664878	STEWARTS 440	434 POST ST	BOONVILLE	NY	13309	2	2	2	2	8	0548-0000	
162206	162235	664879	STEWARTS 132	124 W MAIN ST	WATERVILLE	NY	13480	2	2	2	2	8	0548-0000	
162206	162235	693657	STEWARTS 361	220 UTICA ST	CLINTON	NY	13323	2	2	2	2	8	0548-0100	
162206	162233	724262	STEWARTS 221	COR WEST ST 7 MAI	NEW BERLIN	NY	13411	2	2	2	2	8	0548-0000	
162206	162233	740784	STEWARTS 232	RIVER & MAIN	ONEONTA	NY	13820	2	2	2	2	8	0548-0100	
162206	162233	762186	STEWARTS 426	9 N MAIN ST	SHERBURNE	NY	13460	2	2	2	2	8	0548-0100	

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 TEMPLATE : 800438 80400 SAL 98 .30/1 NO  
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162206	162234	762387	STEWARTS 147	97 N MAIN ST	DOLGEVILLE	NY	13329	2	2	2	2	8	0548-0000	
162206	162234	762474	STEWARTS 114	260 MOHAWK ST	HERKIMER	NY	13350	2	2	2	2	8	0548-0100	
162206	162235	762591	STEWARTS 155	23 E CLARK ST	ILION	NY	13357	2	2	2	2	8	0548-0100	
162206	162235	762650	STEWARTS 432	8170 STATE ROUTE	BARNEVELD	NY	13304	2	2	2	2	8	0548-0100	
162206	162234	762942	STEWARTS 171	22 N ANN ST	LITTLE FALL	NY	13365	2	2	2	2	8	0548-0000	
162206	162235	763158	STEWARTS 434	ROUTE 365	HOLLAND PAT	NY	13354	2	2	2	2	8	0548-0000	
162206	162234	767306	STEWARTS 163	RT 20 E MAIN ST	RICHFIELD S	NY	13439	2	2	2	2	8	0548-0000	
162210	162227	073437	STEWARTS 248	CANAL & MAIN ST	ELLENVILLE	NY	12428	2	2	2	2	8	0548-0000	
162210	162227	250222	STEWARTS 288	FORESTBURG RD	MONTECELLO	NY	12701	2	2	2	2	8	0548-0100	
162210	162227	336098	STEWARTS 307	RT 42 & BRICKMAN	FALLSBURG	NY	12733	2	2	2	2	8	0548-0000	
162210	162227	492477	STEWARTS 327	333 TOWER DR	MIDDLETOWN	NY	10940	2	2	2	2	8	0548-0000	
162210	162234	728577	STEWARTS 289	RT 23 & 40	STAMFORD	NY	12167	2	2	2	2	8	0548-0100	
162210	162327	972893	STEWARTS 290	2369 STATE ROUTE	PINE BUSH	NY	12566	2	2	2	2	8	0548-0000	
162301	162323	077614	STEWARTS 237	COR FRONT & MAIN	KEESEVILLE	NY	12944	2	2	2	2	8	0548-0000	
162301	162323	130745	STEWARTS 160	PARK STREET	ELIZABETH T	NY	12932	2	2	2	2	8	0548-0000	
162301	162323	197938	STEWARTS 270	809 ROUTE 3	PLATTSBURGH	NY	12901	2	2	2	2	8	0548-0000	
162301	162323	520916	STEWARTS 257	1735 MAIN ST	PERU	NY	12972	2	2	2	2	8	0548-0000	
162301	162323	570576	STEWARTS 272	7137 ROUTE 9	PLATTSBURGH	NY	12901	2	2	2	2	8	0548-0000	
162301	162323	765931	STEWARTS 321	316 CORNELIUS ST	PLATTSBURGH	NY	12901	2	2	2	2	8	0548-0000	
162301	162323	767718	STEWARTS 103	42 S MAIN ST	PORT HENRY	NY	12974	2	2	2	2	8	0548-0000	
162301	162323	833175	STEWARTS 260	4990 S CATHERINE	PLATTSBURGH	NY	12901	2	2	2	2	8	0548-0000	
162302	162325	022651	STEWARTS 193	MAIN ST ROUTE 7A	ARLINGTON	VT	05250	2	2	2	2	8	0548-0000	
162302	162320	026352	STEWARTS 259	ROUTE 4 & 32	HUDSON FALL	NY	12839	2	2	2	2	8	0548-0100	
162302	162320	037468	STEWARTS 255	ROUTE 9N	BOLTON LAND	NY	12814	2	2	2	2	8	0548-0000	
162302	162320	176623	STEWARTS 216	1 SARATOGA AVE	SOUTH GLENS	NY	12803	2	2	2	2	8	0548-0100	
162302	162320	176634	STEWARTS 223	173 MAIN ST	HUDSON FALL	NY	12839	2	2	2	2	8	0548-0100	
162302	162320	176651	STEWARTS 215	107 BROADWAY & BR	FORT EDWARD	NY	12828	2	2	2	2	8	0548-0100	
162302	162320	176990	STEWARTS 218	255 RIDGE ST	GLENS FALLS	NY	12801	2	2	2	2	8	0548-0100	
162302	162320	177008	STEWARTS 220	RT 9 & FT GEORGE	LAKE GEORGE	NY	12845	2	2	2	2	8	0548-0000	
162302	162320	177029	STEWARTS 211	60 POULTNEY ST	WHITEHALL	NY	12887	2	2	2	2	8	0548-0100	
162302	162320	177107	STEWARTS 125	MAIN ST	WARRENSBURG	NY	12885	2	2	2	2	8	0548-0100	
162302	162320	177890	STEWARTS 148	416 MONTCALM ST W	TICONDEROGA	NY	12883	2	2	2	2	8	0548-0000	
162302	162320	288610	STEWARTS 282	RR 3 BOX 325	LAKE GEORGE	NY	12845	2	2	2	2	8	0548-0000	
162302	162325	290168	STEWARTS 195	713 MAIN ST	BENNINGTON	VT	05201	2	2	2	2	8	0548-0000	
162302	162320	343300	STEWARTS 308	ROUTE 28	NORTH CREEK	NY	12853	2	2	2	2	8	0548-0000	
162302	162320	520917	STEWARTS 261	347 AVIATION RD	QUEENSBURY	NY	12804	2	2	2	2	8	0548-0000	
162302	162320	584746	STEWARTS 280	RT 28 & STATE ST	INDIAN LAKE	NY	12842	2	2	2	2	8	0548-0000	
162302	162320	586044	STEWARTS 336	1978 E RIVER DR	LAKE LUZERN	NY	12846	2	2	2	2	8	0548-0100	
162302	162320	619988	STEWARTS 174	ROUTE 8 & I87	CHESTERTOWN	NY	12817	2	2	2	2	8	0548-0000	
162302	162320	623985	STEWARTS 190	DUTTON AVE	FAIR HAVEN	VT	05743	2	2	2	2	8	0548-0000	
162302	162320	623986	STEWARTS 191	CORNER MAIN & MAP	POULTNEY	VT	05764	2	2	2	2	8	0548-0000	
162302	162325	630306	STEWARTS 199	RR 2 BOX 139A	POMNAL	VT	05261	2	2	2	2	8	0548-0000	
162302	162321	747080	STEWARTS 314	JONES ROAD & ROUT	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	

WHOLESALE : 441643 STEWART'S MARKETING CORP. <DIRECT>  
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
162302	162320	766808	STEWARTS 117	118 BROAD ST	GLENS FALLS	NY	12801	2	2	2	2	8	0548-0100	
162302	162320	767235	STEWARTS 159	196 WARREN ST	GLENS FALLS	NY	12801	2	2	2	2	8	0548-0100	
162302	162320	767256	STEWARTS 236	COR MAIN & DOCK S	SCHROON LAK	NY	12870	2	2	2	2	8	0548-0000	
162302	162321	767680	STEWARTS 157	MAIN ST ROUTE 22	SALEM	NY	12865	2	2	2	2	8	0548-0000	
162302	162320	767880	STEWARTS 142	56 QUAKER ST	GRANVILLE	NY	12832	2	2	2	2	8	0548-0100	
162303	162322	043401	STEWARTS 231	875 NEW SCOTLAND	ALBANY	NY	12208	2	2	2	2	8	0548-0000	
162303	162324	064258	STEWARTS 250	COR ROUTE 7 & 20	DUANESBURG	NY	12056	2	2	2	2	8	0548-0000	
162303	162324	073293	STEWARTS 247	283 E FULTON ST	GLOVERSVILL	NY	12078	2	2	2	2	8	0548-0000	
162303	162322	130580	STEWARTS 143	ROUTE 29 & 2ND AV	BROADALBIN	NY	12025	2	2	2	2	8	0548-0000	
162303	162324	175477	STEWARTS 405	1209 CHRISLER AVE	SCHENECTADY	NY	12303	2	2	2	2	8	0548-0100	
162303	162322	175554	STEWARTS 133	1050 WESTERN AVE	ALBANY	NY	12203	2	2	2	2	8	0548-0000	
162303	162322	175601	STEWARTS 204	1827 WESTERN AVE	ALBANY	NY	12203	2	2	2	2	8	0548-0100	
162303	162322	175636	STEWARTS 123	261 NEW SCOTLAND	ALBANY	NY	12208	2	2	2	2	8	0548-0000	
162303	162324	175760	STEWARTS 269	1905 BROADWAY	SCHENECTADY	NY	12306	2	2	2	2	8	0548-0000	
162303	162322	175907	STEWARTS 230	204 MOHAWK AVE	SCOTIA	NY	12302	2	2	2	2	8	0548-0100	
162303	162322	175923	STEWARTS 410	411 BALLSTON RD	SCOTIA	NY	12302	2	2	2	2	8	0548-0000	
162303	162322	177152	STEWARTS 233	132 MARKET ST	AMSTERDAM	NY	12010	2	2	2	2	8	0548-0000	
162303	162324	177159	STEWARTS 224	1 E MAIN ST	JOHNSTOWN	NY	12095	2	2	2	2	8	0548-0000	
162303	162322	177169	STEWARTS 217	151 GUY PARK AVE	AMSTERDAM	NY	12010	2	2	2	2	8	0548-0000	
162303	162322	177332	STEWARTS 102	132 S PAWLTON ST	HAGAMAN	NY	12086	2	2	2	2	8	0548-0000	
162303	162324	177517	STEWARTS 118	18 WILLETT ST	FORT PLAIN	NY	13339	2	2	2	2	8	0548-0100	
162303	162324	450976	STEWARTS 277	ROUTE 443 & 85	VOORHEESVIL	NY	12186	2	2	2	2	8	0548-0000	
162303	162324	462402	STEWARTS 226	COR BURDECK & MAR	ROTTERDAM S	NY	12306	2	2	2	2	8	0548-0000	
162303	162324	471038	STEWARTS 106	52 W MAIN ST	ST JOHNSVIL	NY	13452	2	2	2	2	8	0548-0100	
162303	162322	477748	STEWARTS 300	571 SACANDAGA RD	SCOTIA	NY	12302	2	2	2	2	8	0548-0100	
162303	162322	505432	STEWARTS 266	185 E MAIN ST	AMSTERDAM	NY	12010	2	2	2	2	8	0548-0000	
162303	162322	505434	STEWARTS 254	4184 STATE HIGHWA	PERTH	NY	12010	2	2	2	2	8	0548-0000	
162303	162324	532650	STEWARTS 116	RR 1 BOX 403A	ESPERANCE	NY	12066	2	2	2	2	8	0548-0000	
162303	162322	541417	STEWARTS 275	50 FREEMANS BRIDG	SCOTIA	NY	12302	2	2	2	2	8	0548-0000	
162303	162324	543083	STEWARTS 283	1757 VAN VRANKEN	SCHENECTADY	NY	12308	2	2	2	2	8	0548-0000	
162303	162324	568962	STEWARTS 320	2740 HAMBURG ST	SCHENECTADY	NY	12303	2	2	2	2	8	0548-0000	
162303	162322	575490	STEWARTS 324	RT 5 @ RT 103	SCOTIA	NY	12302	2	2	2	2	8	0548-0000	
162303	162324	619758	STEWARTS 181	566 BALLTOWN RD	SCHENECTADY	NY	12304	2	2	2	2	8	0548-0000	
162303	162324	694837	STEWARTS 332	RT 10 & 20	SHARON SPRI	NY	13459	2	2	2	2	8	0548-0000	
162303	162322	694839	STEWARTS 348	2370 STATE HIGHWA	AMSTERDAM	NY	12010	2	2	2	2	8	0548-0000	
162303	162324	766852	STEWARTS 169	ROUTE 5, W GRAND	PALATINE BR	NY	13428	2	2	2	2	8	0548-0100	
162303	162324	766885	STEWARTS 189	1841 HELDERBERG A	SCHENECTADY	NY	12306	2	2	2	2	8	0548-0000	
162303	162324	766931	STEWARTS 167	2446 WESTERN AVE	ALTAMONT	NY	12009	2	2	2	2	8	0548-0000	
162303	162324	767021	STEWARTS 173	42 S MAIN ST	VOORHEESVIL	NY	12186	2	2	2	2	8	0548-0000	
162303	162324	767119	STEWARTS 180	76 S MAIN ST	GLOVERSVILL	NY	12078	2	2	2	2	8	0548-0100	
162303	162324	767183	STEWARTS 187	1773 STATE ST	SCHENECTADY	NY	12304	2	2	2	2	8	0548-0100	
162303	162324	767264	STEWARTS 411	1033 ERIE BLVD	SCHENECTADY	NY	12305	2	2	2	2	8	0548-0100	
162303	162324	767282	STEWARTS 203	HELDERBERT & ALTA	ALTAMONT	NY	12009	2	2	2	2	8	0548-0000	

WHOLESALE : 441643 STEWART'S MARKETING CORP. <DIRECT>  
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 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT		TOTAL QTY	CHAIN-ID	SUPPLIER
										M85 QTY	M100 QTY			
162303	162324	767348	STEWARTS 164	120 NOTT TER	SCHENECTADY	NY	12308	2	2	2	2	8	0548-0100	
162303	162324	767389	STEWARTS 110	1229 NOTT ST	SCHENECTADY	NY	12308	2	2	2	2	8	0548-0000	
162303	162324	767434	STEWARTS 135	4240 CONSAUL RD	SCHENECTADY	NY	12304	2	2	2	2	8	0548-0000	
162303	162234	767498	STEWARTS 146	38 W MAIN ST	FONDA	NY	12068	2	2	2	2	8	0548-0100	
162303	162324	767625	STEWARTS 182	100 S BRANDYWINE	SCHENECTADY	NY	12307	2	2	2	2	8	0548-0100	
162303	162322	767808	STEWARTS 107	192 S MAIN ST	NORTHVILLE	NY	12134	2	2	2	2	8	0548-0000	
162303	162324	775550	STEWARTS 418	2009 BROADWAY	SCHENECTADY	NY	12306	2	2	2	2	8	0548-0000	
162303	162234	962252	STEWARTS 279	198 N COMRIE AVE	JOHNSTOWN	NY	12095	2	2	2	2	8	0548-0000	
162303	162322	962255	STEWARTS 284	RT 30 & SCHOOL ST	MAYFIELD	NY	12117	2	2	2	2	8	0548-0000	
162304	162321	026163	STEWARTS 249	158 BROAD ST	SCHUYLERVIL	NY	12871	2	2	2	2	8	0548-0100	
162304	162322	030686	STEWARTS 263	406 ALBANY SHAKER	ALBANY	NY	12211	2	2	2	2	8	0548-0000	
162304	162321	073299	STEWARTS 253	RD 8 CHURCH AVE	BALLSTON SP	NY	12020	2	2	2	2	8	0548-0100	
162304	162325	130375	STEWARTS 131	9 112TH ST	TROY	NY	12182	2	2	2	2	8	0548-0100	
162304	162321	175339	STEWARTS 409	942 19TH ST	WATERVLIET	NY	12189	2	2	2	2	8	0548-0100	
162304	162322	175400	STEWARTS 408	362 NORTHERN BLVD	ALBANY	NY	12204	2	2	2	2	8	0548-0000	
162304	162321	175931	STEWARTS 271	710 SARATOGA RD	BURNT HILLS	NY	12027	2	2	2	2	8	0548-0100	
162304	162321	175937	STEWARTS 335	ROUTE 146	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0100	
162304	162321	175956	STEWARTS 122	94 COLUMBIA ST	COHOES	NY	12047	2	2	2	2	8	0548-0000	
162304	162321	175977	STEWARTS 201	25TH & SECOND AVE	WATERVLIET	NY	12189	2	2	2	2	8	0548-0000	
162304	162322	176203	STEWARTS 210	605 LOUDON RD	LATHAM	NY	12110	2	2	2	2	8	0548-0000	
162304	162322	176206	STEWARTS 111	567 WATERVLIET SH	LATHAM	NY	12110	2	2	2	2	8	0548-0000	
162304	162321	176316	STEWARTS 318	ROUTE 40	SCHAGHTICOK	NY	12154	2	2	2	2	8	0548-0000	
162304	162325	176332	STEWARTS 212	764 5TH AVE	TROY	NY	12182	2	2	2	2	8	0548-0000	
162304	162321	176440	STEWARTS 208	AVE C & MARION AV	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	
162304	162321	176465	STEWARTS 104	30 CHURCH ST	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	
162304	162321	176472	STEWARTS 136	ROUTE 9 & 67	MALTA	NY	12020	2	2	2	2	8	0548-0000	
162304	162321	176513	STEWARTS 130	210 BROADWAY	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	
162304	162321	176609	STEWARTS 126	101 MAIN ST	CORINTH	NY	12822	2	2	2	2	8	0548-0100	
162304	162321	176667	STEWARTS 150	204 MAIN ST	GREENWICH	NY	12834	2	2	2	2	8	0548-0100	
162304	162321	176714	STEWARTS 129	89 HUDSON AVE	STILLWATER	NY	12170	2	2	2	2	8	0548-0000	
162304	162321	336647	STEWARTS 295	RD 1 W MILTON RD	BALLSTON SP	NY	12020	2	2	2	2	8	0548-0000	
162304	162321	346520	STEWARTS 127	454 ROUTE 146	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0000	
162304	162321	364238	STEWARTS 101	402 LAKE AVE	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	
162304	162321	415399	STEWARTS 206	105 HUDSON RIVER	WATERFORD	NY	12188	2	2	2	2	8	0548-0000	
162304	162321	435784	STEWARTS 305	1861 ROUTE 9	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0000	
162304	162321	463613	STEWARTS 296	GROOMS RD @ VISHE	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0000	
162304	162321	494070	STEWARTS 265	RD 6 GEYSER RD	BALLSTON SP	NY	12020	2	2	2	2	8	0548-0100	
162304	162321	500869	STEWARTS 258	301 PARK AVE	MECHANICVIL	NY	12118	2	2	2	2	8	0548-0100	
162304	162321	502024	STEWARTS 246	GORDON LANE	GANSEVOORT	NY	12831	2	2	2	2	8	0548-0000	
162304	162321	549709	STEWARTS 310	2532 ROUTE 9N	GREENFIELD	NY	12833	2	2	2	2	8	0548-0000	
162304	162321	556227	STEWARTS 229	201 NORTHLINE RD	BALLSTON SP	NY	12020	2	2	2	2	8	0548-0000	
162304	162321	570581	STEWARTS 268	801 ROUTE 67	BALLSTON SP	NY	12020	2	2	2	2	8	0548-0100	
162304	162321	619786	STEWARTS 333	86 WEST AVE	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	

WHOLESALE : 441643 STEWART'S MARKETING CORP. <DIRECT>  
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
162304	162321	619961	STEWARTS 178	309 6TH ST	WATERVLIET	NY	12189	2	2	2	2	8	0548-0000	
162304	162322	634337	STEWARTS 274	337 BROADWAY	ALBANY	NY	12204	2	2	2	2	8	0548-0000	
162304	162321	645502	STEWARTS 341	RT 9P SARATOGA LA	SARATOGA SP	NY	12866	2	2	2	2	8	0548-0000	
162304	162322	654780	STEWARTS 360	465 MIDDLE GROVE	MIDDLE GROV	NY	12850	2	2	2	2	8	0548-0000	
162304	162324	654810	STEWARTS 402	1710 CENTRAL AVE	ALBANY	NY	12205	2	2	2	2	8	0548-0000	
162304	162324	654812	STEWARTS 406	1024 WATERVLIET S	ALBANY	NY	12205	2	2	2	2	8	0548-0000	
162304	162321	654914	STEWARTS 444	DAVIDSON DR	WILTON	NY	12831	2	2	2	2	8	0548-0000	
162304	162321	655726	STEWARTS 416	265 MAIN ST	CORINTH	NY	12822	2	2	2	2	8	0548-0100	
162304	162321	657305	STEWARTS 366	322 USHERS RD	BALLSTON LA	NY	12019	2	2	2	2	8	0548-0000	
162304	162321	657307	STEWARTS 407	VISCHER FERRY RD	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0000	
162304	162321	657310	STEWARTS 401	246 SOUTH ST	MECHANICVIL	NY	12118	2	2	2	2	8	0548-0100	
162304	162324	682876	STEWARTS 334	219 SAND CREEK RD	ALBANY	NY	12205	2	2	2	2	8	0548-0000	
162304	162321	747084	STEWARTS 365	21 LONGKILL RD	BALLSTON LA	NY	12019	2	2	2	2	8	0548-0000	
162304	162325	747086	STEWARTS 368	198 NORTHERN DR	TROY	NY	12182	2	2	2	2	8	0548-0000	
162304	162321	766932	STEWARTS 112	1403 ROUTE 9	CLIFTON PAR	NY	12065	2	2	2	2	8	0548-0000	
162304	162321	766995	STEWARTS 172	RT 146A & MILL HI	BALLSTON LA	NY	12019	2	2	2	2	8	0548-0000	
162304	162322	766996	STEWARTS 234	1218 TROY SCHENEC	LATHAM	NY	12110	2	2	2	2	8	0548-0100	
162304	162321	767217	STEWARTS 162	ROUND LAKE & RUHL	BALLSTON LA	NY	12019	2	2	2	2	8	0548-0000	
162304	162321	767341	STEWARTS 202	ROUTE 32 & STUMP	GANSEVOORT	NY	12831	2	2	2	2	8	0548-0100	
162304	162324	767678	STEWARTS 183	1737 UNION ST	SCHENECTADY	NY	12309	2	2	2	2	8	0548-0100	
162304	162321	767801	STEWARTS 350	480 COLUMBIA ST	COHOES	NY	12047	2	2	2	2	8	0548-0000	
162305	162325	022011	STEWARTS 166	RT 22 & PARK AVE	BERLIN	NY	12022	2	2	2	2	8	0548-0000	
162305	162327	081238	STEWARTS 141	268 BROADWAY	KINGSTON	NY	12401	2	2	2	2	8	0548-0000	
162305	162322	130363	STEWARTS 154	515 WASHINGTON AV	ALBANY	NY	12206	2	2	2	2	8	0548-0100	
162305	162326	130369	STEWARTS 179	164 MORTON AVE	ALBANY	NY	12202	2	2	2	2	8	0548-0000	
162305	162326	175692	STEWARTS 144	ROUTE 9W	RAVENA	NY	12143	2	2	2	2	8	0548-0100	
162305	162326	175701	STEWARTS 120	RT 9W & 81	COXSACKIE	NY	12051	2	2	2	2	8	0548-0100	
162305	162326	175734	STEWARTS 188	309 DELAWARE AVE	DELMAR	NY	12054	2	2	2	2	8	0548-0000	
162305	162327	178399	STEWARTS 213	1 BOULEVARD	KINGSTON	NY	12401	2	2	2	2	8	0548-0000	
162305	162327	178413	STEWARTS 228	420 ALBANY AVE	KINGSTON	NY	12401	2	2	2	2	8	0548-0000	
162305	162326	178447	STEWARTS 276	4064 BARKLEY LANE	SAUGERTIES	NY	12477	2	2	2	2	8	0548-0100	
162305	162326	231763	STEWARTS 286	1872 ULSTER AVE	LAKE KATRIN	NY	12449	2	2	2	2	8	0548-0000	
162305	162326	368299	STEWARTS 240	ROUTE 9W	SELKIRK	NY	12158	2	2	2	2	8	0548-0100	
162305	162326	383309	STEWARTS 304	RT 32 & RAILROAD	FEURA BUSH	NY	12067	2	2	2	2	8	0548-0000	
162305	162327	487710	STEWARTS 328	319 LUCAS AVE	KINGSTON	NY	12401	2	2	2	2	8	0548-0000	
162305	162326	534208	STEWARTS 273	856 ROUTE 212	SAUGERTIES	NY	12477	2	2	2	2	8	0548-0100	
162305	162322	552419	STEWARTS 267	204 NORTHERN BLVD	ALBANY	NY	12210	2	2	2	2	8	0548-0000	
162305	162326	608175	STEWARTS 351	COR HOLLENHECK &	WORCESTER	NY	12197	2	2	2	2	8	0548-0100	
162305	162326	619888	STEWARTS 176	33 FRONTAGE RD	GLENMONT	NY	12077	2	2	2	2	8	0548-0100	
162305	162326	724263	STEWARTS 311	ROUTE 23	CAIRO	NY	12413	2	2	2	2	8	0548-0100	
162305	162322	767118	STEWARTS 185	542 CENTRAL AVE	ALBANY	NY	12206	2	2	2	2	8	0548-0100	
162305	162326	767270	STEWARTS 291	470 DELAWARE AVE	ALBANY	NY	12209	2	2	2	2	8	0548-0100	
162305	162324	767280	STEWARTS 128	188 MAIN ST	MIDDLEBURGH	NY	12122	2	2	2	2	8	0548-0000	



WHOLESALE : 441643 STEWART'S MARKETING CORP. <DIRECT>  
 TEMPLATE : 800438 80400 SAL 98 30/1 NO  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
62305	162324	767558	STEWARTS 153	237 MAIN ST	SCHOHARIE	NY	12157	2	2	2	2	8	0548-0000	
62305	162234	767945	STEWARTS 145	83 W MAIN ST	COBLESKILL	NY	12043	2	2	2	2	8	0548-0000	
62305	162328	768453	STEWARTS 301	5 ZENA RD	KINGSTON	NY	12401	2	2	2	2	8	0548-0000	
62305	162326	769565	STEWARTS 235	165 MAIN ST	SAUGERTIES	NY	12477	2	2	2	2	8	0548-0100	
62305	162328	770038	STEWARTS 165	ROUTE 209	HURLEY	NY	12443	2	2	2	2	8	0548-0000	
62306	162325	025807	STEWARTS 244	110 HOOSICK ST	TROY	NY	12180	2	2	2	2	8	0548-0100	
62306	162325	027192	STEWARTS 262	12 PARTITION ST	RENSSELAER	NY	12144	2	2	2	2	8	0548-0000	
62306	162325	028835	STEWARTS 243	RTS 22 & 67	NORTH HOOSI	NY	12133	2	2	2	2	8	0548-0000	
62306	162326	086294	STEWARTS 138	1 MAIN ST	CASTLETN HU	NY	12033	2	2	2	2	8	0548-0000	
62306	162327	130755	STEWARTS 177	RTS 213 & 32	ROSENDALE	NY	12472	2	2	2	2	8	0548-0100	
62306	162325	176240	STEWARTS 214	330 COLUMBIA TPKE	RENSSELAER	NY	12144	2	2	2	2	8	0548-0000	
62306	162326	176247	STEWARTS 352	95 TROY RD	EAST GREENB	NY	12061	2	2	2	2	8	0548-0000	
62306	162325	176310	STEWARTS 219	COR CHURCH & RIVE	HOOSICK FAL	NY	12090	2	2	2	2	8	0548-0100	
62306	162325	176377	STEWARTS 115	2 BRUNSWICK RD	TROY	NY	12180	2	2	2	2	8	0548-0100	
62306	162325	176425	STEWARTS 294	192 MAIN AVE	WYNANTSKILL	NY	12198	2	2	2	2	8	0548-0100	
62306	162328	176754	STEWARTS 209	FAIRVIEW AVE & GR	HUDSON	NY	12534	2	2	2	2	8	0548-0100	
62306	162326	176866	STEWARTS 222	217 MAIN ST	PHILMONT	NY	12565	2	2	2	2	8	0548-0100	
62306	162326	313781	STEWARTS 298	ROUTE 23B	CATSKILL	NY	12414	2	2	2	2	8	0548-0000	
62306	162327	554818	STEWARTS 245	6331 ROUTE 209	KERHONKSON	NY	12446	2	2	2	2	8	0548-0100	
62306	162328	578645	STEWARTS 326	138 ALBANY POST R	RED HOOK	NY	12571	2	2	2	2	8	0548-0000	
62306	162325	606158	STEWARTS 346	RTS 22 & 7	HOOSICK	NY	12089	2	2	2	2	8	0548-0000	
62306	162325	618969	STEWARTS 151	3283 6TH AVE	TROY	NY	12180	2	2	2	2	8	0548-0000	
62306	162326	619783	STEWARTS 168	ROUTE 20	NEW LEBANON	NY	12125	2	2	2	2	8	0548-0000	
62306	162326	660918	STEWARTS 412	PO BOX 577	VALATIE	NY	12184	2	2	2	2	8	0548-0100	
62306	162326	660921	STEWARTS 349	RR 1 BOX 5A	KINDERHOOK	NY	12106	2	2	2	2	8	0548-0100	
62306	162328	685603	STEWARTS 329	COR RT 82 & RAILR	PINE PLAINS	NY	12567	2	2	2	2	8	0548-0000	
62306	162326	747082	STEWARTS 354	1607 COLUMBIA TPK	CASTLETN HU	NY	12033	2	2	2	2	8	0548-0000	
62306	162321	766871	STEWARTS 170	ROUTE 22	CAMBRIDGE	NY	12816	2	2	2	2	8	0548-0100	
62306	162325	766942	STEWARTS 134	487 4TH ST	TROY	NY	12180	2	2	2	2	8	0548-0100	
62306	162326	767148	STEWARTS 158	19 ALBANY AVE	NASSAU	NY	12123	2	2	2	2	8	0548-0000	
62306	162325	767159	STEWARTS 184	8 VANDENBURGH AVE	TROY	NY	12180	2	2	2	2	8	0548-0100	
62306	162326	767195	STEWARTS 161	52 N WASHINGTON S	ATHENS	NY	12015	2	2	2	2	8	0548-0000	
62306	162325	767360	STEWARTS 414	536 N GREENBUSH R	RENSSELAER	NY	12144	2	2	2	2	8	0548-0000	
62306	162325	767848	STEWARTS 139	985 HOOSICK RD	TROY	NY	12180	2	2	2	2	8	0548-0000	
62306	162328	769269	STEWARTS 121	RT 9 & CHERRY ST	RED HOOK	NY	12571	2	2	2	2	8	0548-0000	
62306	162327	769755	STEWARTS 156	193 BROADWAY	PORT EWEN	NY	12466	2	2	2	2	8	0548-0100	
62306	162325	775549	STEWARTS 356	CONGRESS ST	TROY	NY	12180	2	2	2	2	8	0548-0000	
62306	162328	889009	STEWARTS 285	4294 ROUTE 9G	GERMANTOWN	NY	12526	2	2	2	2	8	0548-0000	
62306	162325	965494	STEWARTS 287	RT 278 & COUNTY R	CROPSEYVILL	NY	12052	2	2	2	2	8	0548-0000	
62307	162327	348150	STEWARTS 309	98 N CHESTNUT ST	NEW PALTZ	NY	12561	2	2	2	2	8	0548-0000	
62307	162328	359823	STEWARTS 299	RT 9W & MILTON TP	MILTON	NY	12547	2	2	2	2	8	0548-0000	
62307	162327	536226	STEWARTS 264	COR RT 9W & CARTE	NEWBURGH	NY	12550	2	2	2	2	8	0548-0000	
62307	162327	547589	STEWARTS 251	ROUTE 208	WALLKILL	NY	12589	2	2	2	2	8	0548-0000	

WHOLESALE : 441643 STEWART'S MARKETING CORP. <DIRECT>  
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO  
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT		TOTAL QTY	CHAIN-ID	SUPPLIER
										M85 QTY	M100 QTY			
162307	162327	557374	STEWARTS 278	ROUTE 52 & MONARC	NEWMURGH	NY	12550	2	2	2	2	8	0548-0000	
162307	162327	591533	STEWARTS 330	OLD TEMPLE HILL R	VAILS GATE	NY	12584	2	2	2	2	8	0548-0000	
162307	162327	596027	STEWARTS 337	970 HOMESTEAD AVE	MAYBROOK	NY	12543	2	2	2	2	8	0548-0000	
162308	162328	178704	STEWARTS 149	771 STATE ROUTE 9	HYDE PARK	NY	12538	2	2	2	2	8	0548-0100	
162308	162328	408310	STEWARTS 306	79 CREEK RD	POUGHKEEPSI	NY	12601	2	2	2	2	8	0548-0100	
162308	162328	661864	STEWARTS 302	600 DUTCHESS TPKE	POUGHKEEPSI	NY	12603	2	2	2	2	8	0548-0100	
162308	162329	663776	STEWARTS 325	RT 9D @ STONYKILL	WAPPINGERS	NY	12590	2	2	2	2	8	0548-0000	
162308	162329	669447	STEWARTS 355	COR RT 82 & LAKE	EAST FISHKI	NY	12533	2	2	2	2	8	0548-0000	
162308	162329	747081	STEWARTS 342	SALT POINT TNP	CLINTON COR	NY	12514	2	2	2	2	8	0548-0000	
162308	162329	768456	STEWARTS 317	FRANKLIN AVE	MILLBROOK	NY	12545	2	2	2	2	8	0548-0000	
162308	162328	776481	STEWARTS 313	404-6 NORTH RD	HYDE PARK	NY	12538	2	2	2	2	8	0548-0100	
163802	163828	290125	STEWARTS 194	GROVE ST	RUTLAND	VT	05701	2	2	2	2	8	0548-0000	
163802	163828	435589	STEWARTS 198	110 MAIN ST	WEST RUTLAN	VT	05777	2	2	2	2	8	0548-0000	
163802	163828	623987	STEWARTS 192	STRONGS AVE	RUTLAND	VT	05701	2	2	2	2	8	0548-0000	
163802	163828	653489	STEWARTS 400	60 WEST ST	RUTLAND	VT	05701	2	2	2	2	8	0548-0000	
163802	163828	775535	STEWARTS 196	194 WOODSTOCK AVE	RUTLAND	VT	05701	2	2	2	2	8	0548-0000	

PAGE BREAK TOTAL ACCOUNTS 273 TOTAL QUANTITY 546 546 546 546 2184

TEMPLATE TOTAL ACCOUNTS 273 TOTAL QUANTITY 546 546 546 546 2184

51854 9282

To: Keeney, David  
From: Campbell, Judy  
Edited: 4/1/98 8:19  
Subject: PO,NUMBERS / STEWARTS

HI DAVE,

APRIL SALEM TEAR TAPE / #800438  
REMINDER, YOU WILL NEED TO CONTACT ORDER DEPT. WITH PO NUMBERS FOR STEWARTS PRIOR TO 5 PM  
TOMORROW (4/2), OR CHANGE DELIVERY DATE.

CAMEL B2GF T-SHIRT / #800101  
THIS ONE NEEDS TO BE HANDLED PRIOR TO APRIL 15TH.

I HAVE FAXED INFORMATION TO YOUR OFFICE REGARDING THESE PROMOTIONS.

THANKS,  
JUDY

BCC: MacWilliams, Lori

51854 9283

# **RJ REYNOLDS**

TOBACCO COMPANY

4/1/98

J. Campbell  
Promotional Coordinator

150 Lawrence Bell Drive  
Suite #108  
Williamsville, NY 14221  
(716) 634-4179  
Fax (716) 634-3145

D. Keeney  
Stewarts / April Salem #800438

## **MISSING PO NUMBERS FOR PROMOTIONAL ORDERS**

X VAP Promotion

       DPC Promotion

*The enclosed correspondence is being returned to you for additional follow-up because PO numbers were not received at ROU within requested timeframe.*

- ◆ Product orders have already been placed for arrival as noted on the attached letter(s).
- ◆ Obtain Purchase Order number(s) from direct account(s) and advise RJR Order Department *at least 3 business days* prior to order date to either add an appropriate PO number; change the arrival date to a later date, or cancel the order and re-order to another direct account. \* 4/6/98 *Answer*

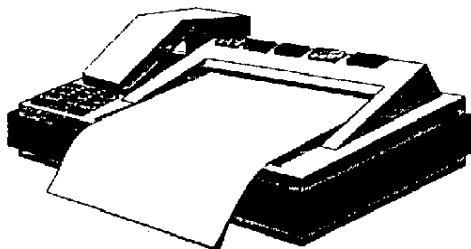
Advise ROU the status of any orders which have been canceled as well as new destination of product.

- ◆ **ONCE PO NUMBERS HAVE BEEN OBTAINED, FORWARD THE ENCLOSED ORIGINAL CORRESPONDENCE TO YOUR DIRECT ACCOUNT.**
- ◆ No sleeves and/or premiums have been ordered in reference to this order(s), therefore, it will be necessary to place appropriate sleeve and/or premium orders. If you want ROU to place orders, please advise me as quickly as possible once PO numbers have been obtained.

51854 9284

J. CAMPBELL  
R. J. REYNOLDS TOBACCO CO.  
(716) 634-4179  
FAX (716) 634-3150

## SENDING A FAX!!



DATE: 3-23-98

TO: ① Keeney

NUMBER OF PAGES (INCLUDING COVER PAGE) 3

COMMENTS: List of stores will be  
mailed - Need PO # by  
3/31/98! Thanks, Judy

51854 9285

***RJ Reynolds***

Tobacco Company

"We Work for Smokers"

Margo Harvey - Distribution &amp; Logistics

336-741-3136 (Telephone No.)

336-741-5334 (Fax No.)

4/16/98

(Date)

TO ROU: 1610VIA FAX (716) 634-3145RE: Bill of Lading No.: 9780017

The carrier advises the above shipment has been refused for the following reason:

<input type="checkbox"/> Did not order	<input type="checkbox"/> No room	<input type="checkbox"/> Store closed
<input type="checkbox"/> Do not want	<input type="checkbox"/> No one there	<input type="checkbox"/> Wrong items/Oty.
<input type="checkbox"/> Duplicate order	<input type="checkbox"/> Order cancelled	

X Other JACKIE AT STEWARTS MARKETING STATED  
THAT SHE KNOWS NOTHING ABOUT THIS FREIGHT.

Please review and fax your recommendation as to the disposition of this shipment to my attention no later than the suspense date shown at the bottom of this memorandum so we can provide the carrier with the proper written notification. If we do not receive your faxed response by the suspense date, we will automatically advise the carrier to return the shipment to the origin warehouse.

Please do not attempt to handle disposition directly with the carrier. This will allow us to maintain our records of the refusal as well as all applicable charges. It will also ensure no freight charges are billed to your office or to the customer.

Recommendation: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

SUSPENSE DATE: 4/20

51854 9286

404 SMS404UQ

SALES MATERIALS SYSTEM  
ORDER INQUIRY FOR: 8099-8953

04/16/98 16:18

FN

WAREHOUSE.....: W150

ORDER STATUS: SHIPPED

SALESMAN.....:

EST DELIVERY DATE...: 980410 FUTURE REQ DELIVERY DATE: 0

TRAVEL DAYS.....: 3

MASTER ORDER NUMBER: GS LOCATOR LIST:

DROPSHIP INFORMATION:

ORDER ENTRY TYPE: FORMS/ITEMS ENTRY

SPECIAL INSTRUCTIONS USE FOR SALEM TEAR TAPE PROMOTION

(ITEMS 1 - 1 OF 1 SHOWN)

ITEM	WHSE	CARRIER	PICKLIST NUMBER	BILL OF LADING	MAJOR CATEGORY	STATUS
541964	W150	PRES	960009	9780017	COUNTER DISPLAYS	SHIPPED

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---  
Help SpHdl Retrn Item- Item+ Comm <--- ---> Print

51854 9287

404 SMS404UQ

SALES MATERIALS SYSTEM  
ORDER INQUIRY FOR: 8099-8953

04/16/98 16:18

FN

WAREHOUSE: W150

ORDER STATUS: SHIPPED

ENTERED THIS ORDER.....: JUDITH CAMPBELL (716) 634-4179 980403

SUSPENDED WHSE AND/OR ORDER:

CANCELED WHSE AND/OR ORDER:

RELEASED WHSE AND/OR ORDER:

MODIFIED WHSE AND/OR ORDER:

HELD WHSE AND/OR ORDER:

Comments

JACKIE AT CONSIGNEE STATED THAT SHE KNOWS NOTHING ABOUT THIS  
FREIGHT--FAXED MEMO TO ROU FOR DISPOSITION. 4/16 MEH

Shipping-Memos

-----  
SALES- SALES  
LEVELS -REP'S

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Help SpHdl Retrn

Item- Item+ Comm <--- ---> Print

51854 9288



404 SMS404UQ

SALES MATERIALS SYSTEM

04/16/98 16:18

(HISTORY) ORDER INQUIRY FOR: 8099-8953 COMMENTS AVAILABLE FN

ORDER STATUS: SHIPPED

ENTRY DATE/TIME: 98/04/03 13:50

ORDER FROM: 16XXXX

SHIP TO: 1623XX / 441643 (716) 634-9232

W150 GATX LOGISTICS

STEWARTS MARKETING

916 BALTIMORE RD

RD #3, OUTER CHURCH

SARATOGA SPRINGS NY 12866

ADVANCE NC 270067819

ORDER TOTAL TOTAL QTY

CASES....: 273

WEIGHT...: 309.8550

SIZE.....: 137.0460

EST COST: 662.97

ORDER BO BO

(ITEMS 1 - 1 OF 1 SHOWN)

ITEM	QTY	QTY	HELD	DESCRIPTION	DATE	STATUS
541964	273			SALEM '98 SNIPED 40PK DISPLAY/SHPPR	980407	SHIPPED

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Help SpHdl Retrn

Item- Item+ Comm <--- ---> Print

51854 9289

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

ALL - BPEA11S4

ALLOCATION BY SALES LEVEL

04/30/98 03:30 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

PROMOTION	:	800438	SALEM	SALEM	SALEM	SALEM
PERIOD	:	804-00	\$.30	100	LT	LT
			OFF	\$.30	\$.30	100
				OFF	OFF	\$.30
						OFF

ACCOUNTS	ALLOCATION:	20	19	22	22	0
	AVAILABLE :	0	0	0	0	0

1606000 DONOHUE CANDY & TOB.

1940400 FINKLE DISTRIBUTORS,

2032900 HARRY FORTUNIS, INC

2308000 THE GOLUB CORPORATIO

3152880 DOWLINGS, INC.

3357100 KINGSTON CANDY & TOB

3561500 LAVIN CANDY CO., INC

4315200 MOHAWK CANDY & TOB.

4416430 STEWART'S MARKETING

5099770 HARRY FORTUNIS, INC

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

DOWN

Main

*April -*

*Refused - moved to May*

51854 9290